

SBA Mentor-Protégé Program | 409 3rd Street, SW | Washington, DC 20416 | www.sba.gov/mpp

August 3, 2022

Ms. Adriana Blankenship
GLOBAL QUALITY SOLUTIONS, INC.
7235 Bonneval Road, Suite 239
Jacksonville, FL 32256

Dear Ms. Blankenship,

Congratulations! Your Mentor-Protégé application under the SBA Mentor-Protégé Program (SBAMPP) between GLOBAL QUALITY SOLUTIONS, INC. (Protégé) and SOUTHERN AIRE CONTRACTING, INC. (Mentor) is approved. The Mentor-Protégé Agreement (MPA) is approved, as you are small for your NAICS Code of 236220. The Mentor's UEI is **U653PUNVD3W5**. The Agreement will be effective for six (6) years from this letter's date unless terminated by the Mentor, Protégé, or SBA.

The goals and objectives of your new SBAMPP agreement are as follows:

• Management and Technical Assistance, Financial Assistance, Contracting Assistance, Business Development Assistance, General/Administrative Assistance

The purpose of the SBAMPP is to enhance the development of the protégé by encouraging approved mentors to provide various forms of assistance. The assistance is offered to eligible SBAMPP participants to ensure contracting opportunity, experience, and overall financial viability.

SBAMPP will monitor and review the MPA annually. You will hear from us within 30 days of your annual report due date to our office. We will provide the outline for the annual report to you at that time. The SBAMPP must approve all changes to the Agreement in advance, which are required in writing. SBA may terminate the mentor-protégé relationship at any time if the protégé is not benefitting from the relationship, or changes occurred without SBA's approval. Additionally, if the parties do not comply with the MPA program requirements or the proteges fail to submit the annual evaluation, SBA may terminate the mentor-protege relationship.

Please note that a compliant joint venture between a protégé small business and a mentor authorized by 13 CFR §125.9 receives an exclusion from affiliation on government prime contracts and subcontracts. Please ensure that the joint venture registers in the System for Award Management (SAM).

Prior to the performance of any contract set aside or reserved for small business by a joint venture between a protégé small business and a mentor authorized by 13 CFR §125.9, the small business partner to the joint venture must submit a written certification to the contracting officer and SBA, signed by an authorized official of each partner to the joint venture, stating as follows:

- (1) The parties have entered into a joint venture agreement that fully complies with paragraph (b) of 13 CFR $\S125.8$; and
- (2) The parties will perform the contract in compliance with the joint venture agreement and the performance of work requirements outlined in paragraph (c) of 13 CFR §125.8.

Please see the attached sample Joint Venture Certification of Compliance information form 13 CFR §§125.8 and 125.9. This form is the minimum information that must be submitted. When you need to provide the Certification of Compliance to SBA, you may email it to sbamppjvreporting@sba.gov.

SBAMPP regulations at 13 CFR §125.8 require that a joint venture agreement must state "that the joint venture submits to SBA quarterly financial statements and project-end profit and loss statements." Those joint venture quarterly financial statements and project-end profit and loss statements should be submitted to SBA through email to sbamppjvreporting@sba.gov. You must also provide a project-end performance of the work report, which you should submit to sbamppjvreporting@sba.gov. These joint venture reports

We encourage you to take advantage of the multiple resources and expertise available to assist you in all areas of your business operations. These resources include local SBA Resource Partners, SBA District Offices, Small Business Development Centers (SBDC), and Procurement Technical Assistance Centers (PTAC). To locate the resources closest to you, please go to https://www.sba.gov/tools/local-assistance.

are provided to SBA to ensure that the joint venture complies with SBA regulations.

Please follow our web page on SBA.gov for any new information about the program. Reach out to us through our mailbox at sbampp@sba.gov if you have questions. We are excited about the growth opportunities that this new partnership will bring to your business and welcome you as an SBA Mentor-Protégé Program participant.

We wish you much success!

Sincerely,

Kanika Perkins
Stanley Jones, Jr., Director

08/03/22

Date

Director

Management and Technical Assistance Division

Office of Business Development

cc: District Director